

## **Celebrating Travel in Coos Bay, North Bend** & Charleston Oregonis Adventure Coast







#### **Destination Marketing Organization (DMO)**

- Advertising, Public & Media Relations, Travel Trade Relations
- Local, Regional & State Advocacy
- Regional Participation

#### **Visitor Services**

- Visitor Information Centers
- Working with Local Providers

#### Funding

• Local Lodging Taxes Collected







### DIRECT VISITOR SPENDING in COOS COUNTY in 2024

# \$335.9 Million 12.0%

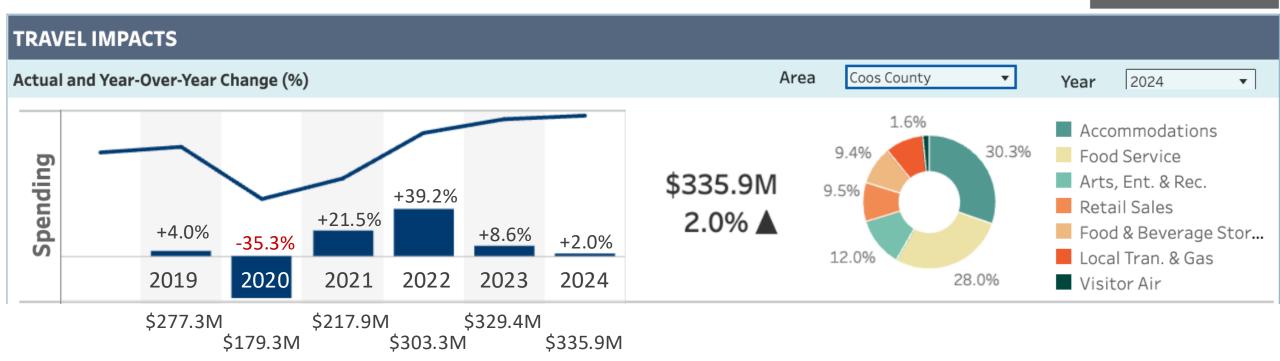
\* Dean Runyan Associates





#### Coos County TRAVEL RESEARCH DASHBOARD

More Metrics







#### **DIRECT VISITOR SPENDING in Coos County:**

- Visitors spent \$335.9 Million in 2023, +2% increase over 2023
  - Far Exceeding Pre-Pandemic Visitor Spending Levels

#### SPENDING ON ACCOMMODATIONS:

- Visitors spent \$101.8 Million in 2024, at Hotels, Motels, Vacation Rentals, Campgrounds
  - An Increase of 2.9% over 2023

#### **SPENDING ON DINING OUT:**

- Visitors spent \$94 Million in 2024
  - An Increase of 5.6% over 2023



\* Dean Runyan Associates





#### DIRECT VISITOR SPENDING in Coos Bay, North Bend, Charleston in 2024

## \$147.3 Million 10.4%





#### Coos Bay, North Bend, and Charleston TRAVEL RESEARCH DASHBOARD More Metrics **TRAVEL IMPACTS** Area Coos Bay, North Be... 🔻 Actual and Year-Over-Year Change (%) -Year 2024 3.5% Food Service 9.9% Accommodations Spending 36.5% \$147.3M Local Tran. & Gas +13.2% +8.6% Food & Beverage Stor... +7.0% +6.2% -0.4% 11.1% -23.1% -0.4% Retail Sales Arts, Ent. & Rec. 11.1% 2020 2019 2021 2022 2023 2024 19.8% Visitor Air \$149.6M \$130.1M \$147.9M \$115.0M \$138.2M \$147.3M





#### DIRECT VISITOR SPENDING in Coos Bay, North Bend, Charleston:

- Visitors spent \$147.3 Million in 2024, -0.4% decrease from 2023
  - Still at 2019 Visitor Spending Levels

#### SPENDING ON ACCOMMODATIONS:

- Visitors spent \$29.2 Million in 2024, at Hotels, Motels, Vacation Rentals, Campgrounds
  - A decrease of -5.5% from 2023

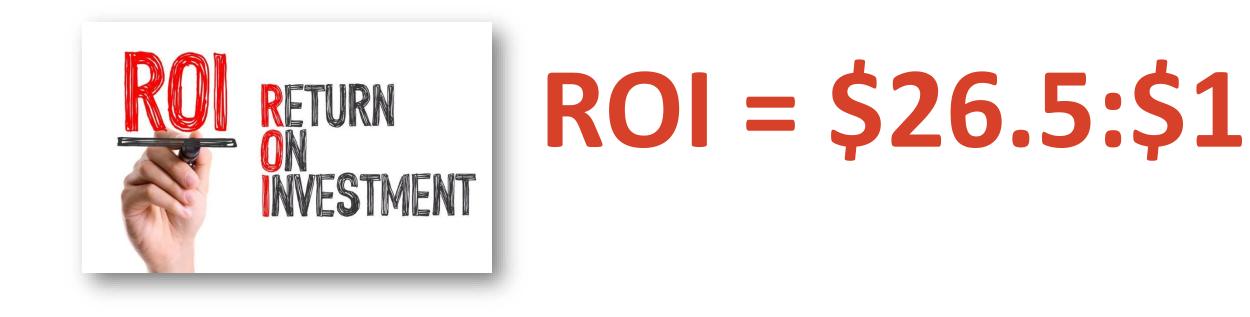
#### **SPENDING ON DINING OUT:**

- Visitors spent \$53.8 Million in 2024
  - An Increase of 4.9% over 2023

Visitor Spending Supports 2,100+ Jobs in our communities. Up 1.5%







For every dollar spent by the VCB that influenced travel to our three communities, \$26.50 was returned in the form of visitor spending and taxes.

## DEN to OTH – Daily Direct Flight









DAILY DIRECT FLICHT TO THE OREGON COAST



#### Ad Campaign – 1 Month Results

- The Welcome Coloradans page on our website was the 3rd most visited page.
- Visits to our website from Colorado residents was up 1400% and was the 4th highest state for visitors to our site.
- The Welcome page was visited 2,617 times by 2,130 active users.
- And we had **80 outbound clicks to United** Airlines' website.





#### Adventure Coast Coos Bay $\sim$ North Bend $\sim$ Charleston



- Added features over the past two years include:
  - David's Chair All Terrain Track Chair
  - Hearing Loop
  - Enchroma Glasses at Museums and for check out at Visitor Centers
  - Wheel the World Destination Certified











#### **Wheel the World Destination Verified**

- Coos Art Museum
- Coos History Museum
- Coos Bay Boardwalk, Mingus Park, John Topits Park, Downtown Shopping District
- North Bend Boardwalk, Main Street, Ferry Park
- Back Alley Pub & Grill
- Southwest Oregon Regional Airport
- The Mill Casino \* Hotel
- Plus 18 additional locations!

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#### **Accessibility on the Oregon Coast**

- Mobi-mats
- David's Chairs
- Beach wheelchairs
- Hearing Loops
- Enchroma Glasses
- Film Tour TODAY
  - Egyptian Theatre
  - 2pm







### **Travel Trends in 2025**



## Top Trends in Travel 2025



#### Noctourism

- nocturnal + tourism encompasses nighttime travel experiences, from late-opening museums to northern lights watching.
- Oregon designated the largest Dark Skies Sanctuary in the World with 2.5 Million Acres in South Eastern Oregon
- The Coast has its share of dark skies!



Top Trends in Travel 2025



#### **Cool-Cationing Stays Hot**

- 75% of travelers planning Summer vacations in colder and more moderate temperature destinations
- Growing number of travelers looking to avoid scorching heat
- 2023 was the hottest year on record
- We market the area as Cool at the Coast each Summer!





## Top Trends in Travel 2025



#### **Calmcations**

- Wellness Tourism globally is now worth \$651 billion annually and has a forecasted average annual expenditure growth of 16.6% to 2027
- Prioritizing mental and physical wellbeing
- Forest Bathing, Mindfulness Retreats, and Yoga Retreats top the list





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## Welcome to the Podium





#### Lucinda DiNovo

Chair, Coos Bay-North Bend-Charleston VCB

Chair, Oregon Tourism Commission

Coos Bay City Council President

Director of Sales, The Mill Casino \* Hotel & RV Park







#### Todd Davidson

CEO, Travel Oregon

Past Chair, Brand USA Board of Directors

Past Chair, U.S. Travel Association

Past Chair, U.S. Travel & Tourism Advisory Board

National Council of State Tourism Directors

Western States Tourism Policy Council